

# Giving Wisely

FALL 2013



## Leave a Legacy for the Future

The lasting impact of bequests – both large and small – has helped shape Girl Scouting. For many of our donors, a charitable bequest is the easiest and best way to make a gift to Girl Scouts San Diego. Through your estate plan, you can name Girl Scouts San Diego as beneficiary of a portion of your estate, or of specific assets in your estate. Many of the most powerful gifts we have received are bequests.

Including Girl Scouts San Diego in your estate plan is a simple and straightforward way to leave a meaningful legacy. Plus, if life circumstances change, so can your bequest. We can supply sample bequest language to give your attorney.



## Legacy Circle Spotlight Patti Roscoe and Jim Tiffany

Girl Scouts San Diego recently feted longtime contributors Patti Roscoe and Jim Tiffany for their extraordinary, sustained level of support, and for exemplifying Girl Scout values.

Patti and Jim were the guests of honor at the 2013 Promise Circle and Legacy Circle recognition reception on Sept. 15. Held at the new Central Library, the exclusive event gave members of the Promise Circle and Legacy Circle a sneak peek at our city's distinctive landmark two weeks before its opening ceremony.

**"I know I will make a difference in the lives of the girls of tomorrow through my legacy gift."**

They told guests they were "deeply honored" to receive this year's Promise Circle Award, presented by Girl Scouts San Diego Board Chair Debbie Rider.

Special guest Todd Gloria, San Diego's interim mayor, opened the program, which included remarks by Redlands University senior Keely K. Moore about



how Girl Scouting has shaped her life so far. The Girl Scouts Glee Chorus serenaded Patti and Jim with "You Gotta Have Heart," using lyrics personalized by Suzy Spafford. Promise Circle Chair Cheryl Hernandez and Legacy Circle Chair Linda Katz planned the recognition event.

Patti is a lifetime Girl Scout who first joined the organization as a child in Buffalo, NY. She credits Girl Scouting with setting her up for future success as an entrepreneur.

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*Patti and Jim*

## Three Great Reasons to Consider a Charitable Gift Annuity

1. Dependable, fixed income for life at great rates
2. A generous charitable income tax deduction
3. Partially tax-free income

Age(s)	One Person	Two People
90	9.0%	8.2%
85	7.8%	6.7%
80	6.8%	5.7%
75	5.8%	5.0%
70	5.1%	4.6%
65	4.7%	4.2%

## Lower Your Taxable Income with an IRA Charitable Rollover

If you are age 70½ or older, act now to lower your taxable income for 2013.

The American Taxpayer Relief Act of 2012 extended the ability to make a “qualified charitable distribution” from your IRA through 2013. It provides an opportunity to make a non-taxable transfer of up to \$100,000 from your IRA account to qualified charitable organizations. Because your required minimum distribution can be used for this type of transfer, it’s an excellent method to reduce taxable income while benefiting a charitable cause.

The IRA Charitable Rollover gift is a simple way to provide for Girl Scouts San Diego. Simply contact your IRA custodian for the proper forms and instructions to get things “rolling.”

### For more information

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(619) 610-0804  
mbrodie@sdgirlscouts.org

### Legacy Circle Spotlight *continued from page 1*



“Experiences like the cookie program helped me gain invaluable skills while having fun,” she explains. “At the time, I didn’t notice I was learning marketing, finance, inventory and product delivery. Later, when I realized those concepts were second nature to me, I had an ‘aha’ moment: They came from the Girl Scout in me!”

The duo – members of both the Promise Circle and the Legacy Circle – contribute to the success of Girl Scouts San Diego through multiple channels that reach beyond their annual support and planned giving. Most recently, Patti and Jim donated a popular live auction item (dinner for 10 at their beautiful Mission Hills home) for Urban Campout: Sparkles & Spurs.

Patti co-chaired Urban Campout: Down Under in 2006 and chaired the Promise Circle Committee during 2011. During the Girl Scouts Empowered for Life building campaign, she underwrote the fire ring on the main level of the Balboa Campus. She also serves as a volunteer consultant for Girl Scouts’ fund development team. Girl Scouts San Diego included Patti among San Diego’s *10 Cool Women* of 2008.

Jim shares Patti’s Girl Scout ideals, believing that leaders share four characteristics of courage, perseverance, communication skills and the ability to inspire teamwork.

Patti and Jim urge others to consider a bequest in their will or trust to help ensure the future financial health of the Girl Scouts San Diego. “I know I will make a difference in the lives of the girls of tomorrow through my legacy gift,” Patti says. “It’s a great feeling!”

Together Patti Roscoe and Jim Tiffany are shining examples of Girl Scouts’ promise to give every girl in this generation the opportunity, tools and access she needs to reach her fullest potential. We thank and congratulate them.

# Legacy Circle

Melyn Acasio  
Meredith and Robert Alcock  
Barbara L. Alderson  
Virginia L. Barton  
Marla B. Black  
Helen Bloomfield  
Merle and Mitchell Brodie  
Linda and Edgar Canada  
Sandra and Harry Carter  
Debra L. Cushman-Parrish  
The DeBello Family  
Solveig and Dan Deuprey  
Barbara J. Dickey  
Kathy Drucquer Duff and George Duff  
Anne and David Fege  
Arline M. Fisch  
Zita B. Gardner  
Tange Tipton Gavin  
Barbara Ann and David E. Groce  
Marni and William P. Hayman  
Catherine Healy\*  
Jim and Cheryl Hernandez  
Marion Hutson\*  
Alice Jackson\*  
Lucy and Tom Jackson  
Jo Dee and Glenn Jacob  
Linda and Mel Katz  
Gerry L. Keshka  
Bonnie Kessler Johnson  
Kim and Evan Kleber  
Sarah K. Lamade

Janet DeGruttola Lancaster  
Patricia Macdonald  
Susan and John Major  
Elinore Y. and Ralph V. Mazza  
Mimi and Michael Murray  
Sara and Anthony Napoli  
Barbara J. Norman, ChFC  
Matt and Katherine Nowak  
Kristen K. Pieper and Family  
Debra and Charles Poey  
Annie Revel  
Debbie and Mike Rider  
Patricia L. Roscoe  
Barbara Schettler-Jehl  
Nancy L. Scott  
Judith Simmons  
Steven and Carol Stachwick  
Claudette and Ralph Steinhauer  
Jean B. Stewart  
Katie and Dan Sullivan  
Pamela L. Summers  
Coralie C. Thomson  
Evelyn Mack Truitt  
Elizabeth and Andy Van Pelt  
Kelly Waggonner  
Maggie Watkins  
Laura and Erv Wheeler  
Arelene Wolinski  
Anonymous (7)

\* Deceased

Legacy Circle members provide long-term support with planned gifts like bequests and beneficiary designations.

For more information contact Merle Brodie, Gift Planning Officer at (619) 610-0804, or mbrodie@sdgirlscouts.org

## Honoring Our Donors

We consider it a privilege to acknowledge your planned gift and honor you through membership in the Legacy Circle. Members of this important group help to assure a brighter future for generations of local Girl Scouts.

The Legacy Circle honors friends who have included Girl Scouts in their estate plans by naming Girl Scouts San Diego in their wills/trusts or other planned gifts. Members enjoy select social gatherings and events, are recognized in our annual report and on our donor wall, and receive a special “thank you” memento.

Planned gifts allow anyone to make donations as part of their financial or estate planning. These gifts provide critical long-term support for our council and ensure future generations of girls secure amazing futures by experiencing the fun, education and leadership skills available through Girl Scouts.

If you have already included Girl Scouts in your estate plans, please contact us so that we can include you in our Legacy Circle membership. It is our pleasure to thank you as a prestigious member of this society and to say “thank you.” Your information always remains confidential.

*Merle Brodie*



Merle Brodie  
Gift Planning Officer





**Let's Build It TOGETHER**

## Let's Build It Together!

Announcing an exciting campaign to finance two key Outdoor Education projects

**Cabin 3 at the Balboa Campus** is the centerpiece of our popular Adventure Zone. Replacing the current building (now uninhabitable) will provide a safe, larger and more modern facility for more than 5,000 girls and adults annually. Girl Scouts will learn, explore, hold events and camp overnight in Cabin 3, and use it as a base for the Adventure Zone's climbing tower, traverse wall, balance platform, archery range and Groce Family Tree House.

**The High Ropes Challenge Course** at Camp Winacka will provide exciting opportunities for teambuilding and growth. As they take on the exciting 30' tower, zip line and other elements, girls will gain confidence and build valuable communication, problem solving and critical thinking skills. The challenge course will be a key element in Girl Scouts' outdoor education program, giving today's tech-era girls a chance to connect with nature and each other.

**Let's Build It Together** . . . and continue to keep Girl Scouting exciting and relevant for today's girls!

For information, contact Director of Development Erin Miserlis at (619) 610-0735.

Available Opportunities  
Naming Opportunity  
Balboa Campus Leadership Center

\$1,000,000

Cabin 3 Rebuilding Project 500,000  
Individual Cabin 3 Elements:

Great Room "Sparrow's Nest"	250,000	<b>SOLD</b>
Loft space	100,000	
Wrap-around program porch	50,000	
Commercial kitchen	50,000	
Stone fireplace	50,000	
Picnic area	50,000	
Pulley-system elevator	50,000	
ADA accessible shower/bathroom	50,000	
Fire ring/meeting area	10,000	<b>SOLD</b>

Camp Winacka Lake Project 250,000  
Lake Winacka Boat House 100,000

Camp Winacka Challenge Course 250,000  
Individual Challenge Course Elements:

Climbing Tower	125,000	
Zip Line	100,000	
Two-Line Bridge	50,000	
Burma Bridge	50,000	
Power Poles (trapeze)	50,000	
Heebie Jeebie	50,000	
Giant's Ladder	50,000	
Vertical Playpen	50,000	



## Best. Summer. Ever! Day and Resident Camp

PARENTS SAY:

"WOW, my daughter came back a more mature, more respectful little girl."

"My daughter fell in love with Camp Winacka. I love the creativity and care you provided."

"My camper has special needs. The staff went above and beyond to help make her experience awesome."



CAMPERS SAY:

"Sleeping out in the open under the stars made me feel brave."

"I learned the most important thing is to be a sister to every Girl Scout."





## Promise Circle Members

Barbara L. Alderson  
 Teresita and Edgardo Bacani  
 Betty Beyster  
 Marla and Larry Black  
 Catherine and Phil Blair  
 Joye Blount and Jesse J. Knight, Jr.  
 Rochelle Bold  
 Joyce Boone  
 Merle and Mitch Brodie  
 Donna M. Borowy  
 Rick and Roseanne Brooks  
 Julia R. Brown  
 Dawn and Jason Bruckel  
 Beth Burns  
 Sandra Brue and Chris Carstens  
 Linda and Edgar Canada  
 Sandra and Harry Carter  
 Judy and Jack Cater  
 Nani Chang  
 Sharon Cohen  
 Dianne Cramer  
 Nadine and Carlo Daleo  
 Tracey and James DeBello  
 Nina and Will de Burgh  
 Etet Deguia  
 Billie and Richard Deihl  
 Solveig and Dan Deuprey  
 Barbara J. Dickey  
 Kathy Drucquer Duff and GeorgeDuff  
 Julie and Mitchell Dubick  
 Carol Dunbar  
 Pamela Farr  
 Anne and David Fege  
 Arline Fisch  
 Guy Fisher and Rachel Brandt-Fisher  
 Elizabeth M. Fischer and Jamie Wong  
 John V. Forrest  
 Alicia and Charles Foster  
 Marcia and David Gill  
 Robert Glasberg  
 Mia Watson-Good and Tom Good  
 Lawrence Gratt  
 Barbara and David Groce  
 Shelley M. Guérin  
 Chris Guglielmo  
 Ann and Ben Haddad  
 Penny and Leo Hamel  
 Ben and Brynn Hamson  
 Cheryl and Jim Hernandez

Dorothy and John Helm  
 Karla Hertzog  
 Karen and Andy Hewitt  
 Sherri Howard and James Hoyle  
 Kathryn Hudson  
 Issa Family Foundation  
 Lucy and Tom Jackson  
 Robert Jackson  
 Jo Dee and Glenn Jacob  
 Dale-Anne Jekov  
 George Carter Jessop  
 Jeanne Jones and Don Breitenberg  
 Eve Jones-Burton  
 Linda and Mel Katz  
 Shannon Kelly  
 Shirley Kelly  
 Gerry L. Keshka  
 Terry and George Klein  
 Daniel and Bunny Krall  
 Barbara Lamb and Bill Hale  
 Janet and Kelly Lancaster  
 Carol LeBeau and Tom Hamilton  
 Elsie Marie Larson  
 Denise Lew  
 Janis and Wayne Loftus  
 Mark Loftus  
 Jennifer "Dot" Mains  
 Susan and John Major  
 Annette Mason  
 Kimberly and Michael Manhard  
 Keith and Lesley McKenzie  
 Julie and Manuel Medina  
 Andrea Migdal and Michael Tierney  
 Erin and Peter Miserlis  
 Ronald Moss  
 Michelle Mueller  
 Mimi and Michael Murray  
 Sara and Anthony Napoli  
 Jennifer Nation  
 Katherine and Matthew Nowak  
 Ann Owens  
 David M. Pepper  
 Eva and Ralph Pesqueira  
 Hollyce and Robert Phillips  
 Vicky and Morris Pion  
 Jacqueline K. Pletscher and  
 Brian Duran  
 Kay Porter  
 Charlene Chatham Price



Bobbie Quick  
 Lori and Mark Rappaport  
 Dawn and John Rawls  
 Deborah and Michael Rider  
 Patricia L. Roscoe and James Tiffany  
 Carole Sachs  
 Kathryn E. Saxer  
 Barbara and Don Schneider  
 Denise and Phil Scott  
 Donna A. Sexton  
 Darlene Shiley  
 Janet and Paul Stannard  
 Claudette and Ralph Steinhauer  
 Katie and Dan Sullivan  
 Sandra and John Sultz  
 Pamela L. Summers  
 Nancy S. Tietge  
 Regina and John Todd  
 Sandra and Nick Timmons  
 Evelyn M. Truitt and Paul Black  
 Sylvia and Thomas Vecchione  
 Carolyn and Kent Walker  
 Kristen and Eric Wall  
 Lori and Bill Walton  
 Kathy and Jim Waring  
 Laura and Ervin Wheeler  
 Frances Hamilton White  
 Katherine White  
 Marlene and Eric Williams  
 Kim and Jay Winship  
 Arelene and Thad Wolinski  
 Jean M. Young  
 Carole and Michael Ziegler

Promise Circle members are generous friends of Girl Scouting who contribute \$1,000 or more annually.

For more information contact Erin Miserlis, Director of Development at (619) 610-0735, or [emiserlis@sdgirlscouts.org](mailto:emiserlis@sdgirlscouts.org)

## Event Spotlight Urban Campout: Sparkles & Spurs



Dr. David and Barbara Groce, Jo Dee Jacob



Jo Dee, Jessie Knight, Joye Blount, Debbie Rider, Carol LeBeau, Stephanie Mcguire



Dan and Katie Sullivan



Rick and Roseanne Brooks and friends



Paul and Janet Stannard, Susan and Larry Favrot

## Promise and Legacy Circle Event

Honoring Patti Roscoe  
 and Jim Tiffany



Interim Mayor Todd Gloria



Keynote Speaker Keely Moore, and family



Debbie Rider, Cheryl Hernandez, Linda Katz event co-chairs



Former Promise Circle and Puente de Oro honorees



## CONSIDER MAKING A CONTRIBUTION!



### Top 10 Ways to Help Girl Scouts San Diego

1. Make a cash contribution.
2. Ensure you have an up-to-date will or living trust. Without them, the courts take control of your assets. Just 50% of those who pass away have a current will or trust.
3. Leave a specific dollar amount or percentage of the assets in your estate to Girl Scouts.
4. Think beyond cash! You can leave stocks, bonds, mutual funds, term deposits, real estate, vehicles, or insurance policies to Girl Scouts.
5. Designate Girl Scouts as the beneficiary of your IRA, retirement or pension plan.
6. Name Girl Scouts as the beneficiary of your current life insurance policy.
7. Purchase a new life insurance policy, naming Girl Scouts as the beneficiary.
8. Remember loved ones with a memorial gift that honors their accomplishments, challenges or passions.
9. Encourage family members and friends to leave a gift to Girl Scouts in their wills.
10. Inquire about planned gifts that return income for life and provide tax deductions.