

GIRL SCOUT LED ACTIVITIES

FOR TEENS : LEADERSHIP THROUGH WORK ACTIVITY

- Look at running a business in terms of the Girl Scout Leadership Experience. Develop questions around leadership skills that are helpful in a business.
- Ask DQ operators what they have discovered about their values by starting and maintaining a business? How do their values guide their decisions?
- How do business people need to connect with others?
- How have they taken action in the community by identifying community needs, solving problems within their community, or making the world a better place?
- Does a successful business need to make the world a better place in order to survive?

FOR ALL AGES: RESTAURANT SUCCESS WHEEL

The Restaurant Success Wheel represents the critical areas of restaurant operations. Review the Success Wheel prior to your tour and prepare questions for your tour guide. For an enhancement to the store tour and Success Wheel experience, use the Success Wheel template on your CD to develop one related to cookie program or another Girl Scout activity.

Ask the girls to identify what it means to “Build a Foundation” or “Drive Performance” for a business. What kinds of activities fall into these categories for the cookie sale? Challenge the girls to make a Success Wheel that includes the following critical elements and identifies additional topics relevant to the Girl Scout Cookie Program to add to the wheel: banking, delivery and service, developing a customer base, goal setting, incentives, learning about product, learning about safety, marketing, recycling, scheduling cookie booths, selling, tracking goals, and training.



SUCCESS WHEEL WORKSHEET

Look at the Restaurant Success Wheel. What areas can you identify for the Girl Scout Cookie Program or your Girl Scout group that help “Build a Foundation” and “Drive Performance”? Use the Restaurant Success Wheel to brainstorm questions for your store tour.



Drive Performance



Build Foundation

